

CONTINGENCY HIGH LIMIT COVERAGE

Concerts, sporting events, plays, trade shows, exhibitions, tours and art expos all generate large amounts of revenue and require a high capital input. The large profits that can be made by holding such events can be jeopardized by natural disasters, adverse weather, damage to the venue and travel delays by the show's star.

We understand that unavoidable circumstances may come into play that will stop an event from occurring, thereby reducing the profits earned. Risks such as these require expertise and detailed knowledge. Fairfield Green Enterprises partners with Exceptional Risk Advisors, LLC to offer a solution in the form of contingency coverage to mitigate such losses.

COVERAGE INCLUDES:

- Non-Appearance/Event Cancellation
- Prize Indemnity
- Physical damage to the venue
- Unavoidable travel delay
- Adverse weather
- Death, Disablement and Disgrace
- Breakdown of transmission or broadcast

CASE STUDY

The organizer of a major summer concert series was concerned with the potential loss of revenue if one or more concerts could not take place. The advisor placed a non-appearance and event cancellation policy with a benefit of \$10,000,000, an amount equal to projected gross revenue.

CASE STUDY

A production company sought to protect their two largest Jackpot Prizes for a new game show they were producing. Partially a mathematical based risk, and partially a skill based game; the firm was able to design a program to insure the Jackpot Prizes for the production company.



Fairfield Green Enterprises
Louis J. Stanzione, Ph. D
Private Wealth Advisor, Insurance and Financial Services Specialist
47 Maple Street, Suite L-19
Summit, NJ 07901
908-277-2603
lstanzione@fairfieldgreenenterprises.com